

# Capability Statement

Small Business

CAGE: 7N7W9

DUNS: 167298582

## Executive Summary

NEWCOM's headquarters is located in the Boston metropolitan area. Our team of engineers and sales professionals are strategically located across the United States to enable us to address our clientele throughout North America. Our expert project team offers turnkey solutions for commercial and public sector markets ranging from system analysis, design, installation, implementation, and system management, and raises the bar for the highest standards for customer support.

## Capabilities:

### Discovery

IT solutions tend to organically evolve over time, often resulting in changes from the original plan. Software updates and configurations may not have been maintained or security may need to be updated. The design may have drifted from industry best practices, and documentation may not be accurate. It's extremely valuable to step back periodically and evaluate the environment in light of your current business needs and current supported technologies available today.

### COMPANY BRIEF

**NEWCOM Wireless Services (NEWCOM)**  
Small Business

CAGE: **7N7W9**

DUNS: **167298582**

NAICS Codes: **423430, 541519**

SIC Code: **7373**

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## Collaboration

How we communicate today has transformed the way people work, live, play, and learn. Employees expect faster response times and more details for them and their teams at work. Effective collaboration is critical in a modern world where employees are geographically dispersed, travel, and budgets are tight, and information overload is considered normal.

## Project Management

The importance of project management is critical for the success of IT projects today. There are many complex pieces that need to be organized and scheduled. If hardware and software licenses are not in place, or you're missing a critical appliance component – deadlines are missed.

## Expertise

We provide the critical link between wireless technology and business optimization providing customized, top-rated wireless solutions that are designed to maximize our client's technology investment in the face of the on-going technological change. We provide efficiency services to prepare for what is coming in emerging technologies. We deliver effective quality work to avoid wasting materials, energy, efforts, money, and time in doing something or in producing a desired result.

## Past Performance & Clients

NEWCOM holds several cooperative purchasing agreements to better serve our State and Local Government clients. Our long-term clients include the following agencies, NYC Department of Sanitation, NYC Department of Transportation, NY Police Department, Boston Police Department, St. Louis Fire Department, City of Charleston, SC. We currently hold the following [contracts](#):

[DCAS](#) contract for the City of New York

[The Interlocal Purchasing System \(TIPS\)](#)

[Purchasing Cooperative of America \(PCA\)](#)

[PEPPM Cooperative Purchasing](#)

[BuyBoard Cooperative Purchasing](#)

[ITC73 Operational Service Division](#)

[PSE01 Operational Service Division](#)

[Massachusetts Higher Education Consortium \(MHEC\)](#)

